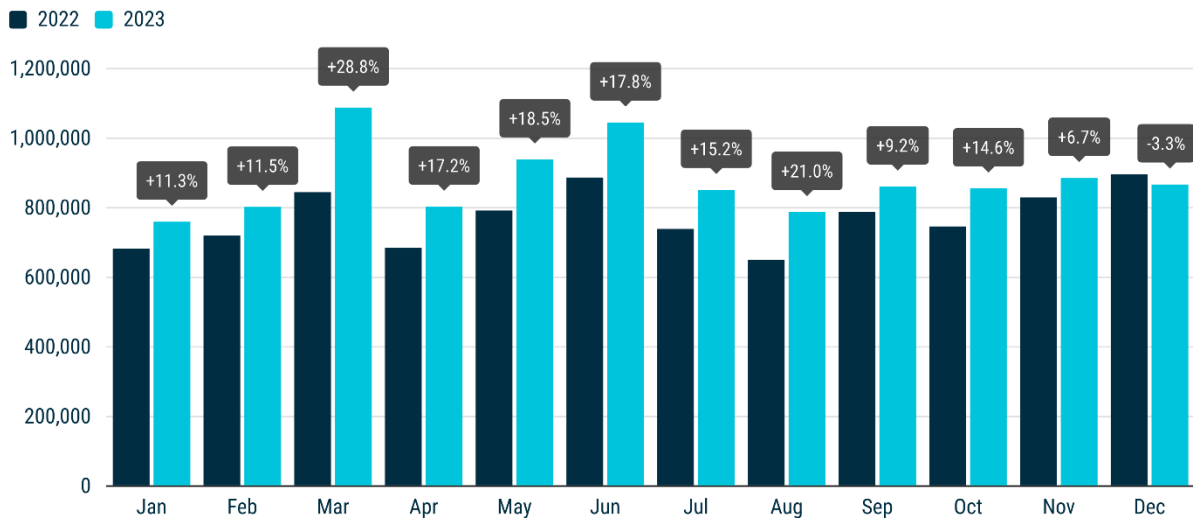


NEW CAR REGISTRATIONS, EUROPEAN UNION

EMBARGOED PRESS RELEASE
8.00 CET (7.00 GMT), 18 January 2024

New car registrations: +13.9% in 2023; battery electric 14.6% market share



In **December 2023**, the EU car market experienced a 3.3% decline, recording 867,052 units in sales. This drop can be attributed to the high baseline performance in December 2022. December also marked the first month of contraction after 16 consecutive months of growth. Notable increases were observed in top markets such as France (+14.5%) and Spain (+10.6%). In contrast, the German car market declined by a significant 23% in December.

In **2023**, the EU car market concluded with a solid 13.9% expansion compared to 2022, reaching a full-year volume of 10.5 million units. All EU markets grew in the past year except for Hungary (-3.4%). Double-digit gains were recorded in most markets, including three of the largest: Italy (+18.9%), Spain (+16.7%), and France (+16.1%). Conversely, Germany recorded a more modest 7.3% year-on-year increase, influenced by its weaker December performance.

Data source: the European Automobile Manufacturers' Association (ACEA), based on aggregated data provided by national automobile associations, ACEA members and S&P Global Mobility.

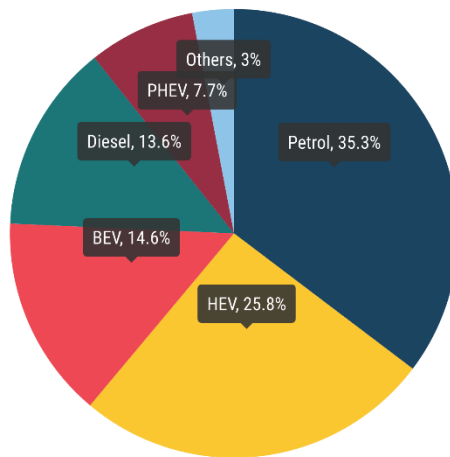
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NEW EU CAR REGISTRATIONS BY POWER SOURCE

Battery-electric cars established themselves as the third-most-popular choice for buyers in 2023. In December, market share surged to 18.5%, contributing to a 14.6% share for the full year, surpassing diesel, which remained steady at 13.6%. Petrol cars retained their lead at 35.3%, while hybrid-electric cars claimed second spot, commanding a 25.8% market share.

■ Petrol ■ Diesel ■ Battery electric (BEV) ■ Plug-in hybrid electric (PHEV) ■ Hybrid electric (HEV) ■ Others

% SHARE, 2023



Electric cars

In **December 2023**, new battery-electric car sales declined for the first time since April 2020 (during the COVID-19 pandemic's peak), dropping by 16.9% to 160,700 units. This decrease can be attributed to a comparatively robust performance in December 2022 and a significant downturn in Germany (-47.6%), the largest market for this power source. Despite this, the overall volume for the full year of 2023 surpassed 1.5 million units, reflecting a substantial 37% increase compared to 2022. The battery-electric car market share reached 14.6% in 2023.

In December, new EU registrations of hybrid-electric cars surged by 26%, driven by impressive gains in three of the four largest markets: Germany (+38%), France (+32.6%), and Spain (+24.3%). This contributed to a cumulative 29.5% increase in 2023, resulting in over 2.7 million units sold in 2023 – a quarter of the EU market share.

In contrast, sales of plug-in hybrid electric cars ended the year on a downward trend, declining by a significant 40.2% to 71,546 units in December 2023. Increases in key markets, Belgium (+19.7%) and France (+17.3%), were insufficient to offset the substantial downturn in Germany (-74.4%), the largest market for this power source. As a result, the EU plug-in hybrid electric car market decreased by 7% compared to 2022 and now represents a 7.7% market share.

Petrol and diesel cars

In **December 2023**, the EU petrol car market grew by 5.1%, driven by significant contributions from key markets like Italy (+24.9%) and Germany (+16.1%). This led to a total of 3.7 million units sold, a 10.6% increase compared to the previous year. Despite maintaining the lead with a 35.3% market share throughout 2023, petrol cars experienced a slight decline from 36.4% in 2022.

The EU diesel car market continued its downward trajectory in December, contracting 9.1%. This decline was evident in several key markets, including three of the largest: Spain (-26.5%), France (-22.2%), and Italy (-19.7%). However, Germany diverged from this trend with 10.3% growth. In 2023, diesel car sales reached 1.4 million units, accounting for a market share of 13.6%, declining from 16.4% in 2022.



NEW CAR REGISTRATIONS BY MARKET AND POWER SOURCE

MONTHLY

	BATTERY ELECTRIC			PLUG-IN HYBRID			HYBRID ELECTRIC ¹			OTHERS ²			PETROL			DIESEL			TOTAL		
	December 2023	December 2022	% change 23/22	December 2023	December 2022	% change 23/22	December 2023	December 2022	% change 23/22	December 2023	December 2022	% change 23/22	December 2023	December 2022	% change 23/22	December 2023	December 2022	% change 23/22	December 2023	December 2022	% change 23/22
Austria	4,019	3,971	+1.2	1,146	1,230	-6.8	3,865	3,486	+10.9	0	2	-100.0	5,921	5,315	+11.4	3,546	3,598	-1.4	18,497	17,602	+5.1
Belgium	6,462	4,497	+43.7	5,443	4,547	+19.7	2,314	1,678	+37.9	189	191	-1.0	9,753	10,654	-8.5	1,554	3,017	-48.5	25,715	24,584	+4.6
Bulgaria	156	112	+39.3	24	16	+50.0	40	26	+53.8	3	0		2,366	1,520	+55.7	534	335	+59.4	3,123	2,009	+55.5
Croatia	134	162	-17.3	65	83	-21.7	794	533	+49.0	114	164	-30.5	1,536	1,071	+43.4	810	515	+57.3	3,453	2,528	+36.6
Cyprus	49	31	+58.1	32	20	+60.0	381	244	+56.1	0	0		263	456	-42.3	18	25	-28.0	743	776	-4.3
Czechia	517	298	+73.5	418	361	+15.8	3,291	2,414	+36.3	441	411	+7.3	7,376	7,799	-5.4	3,082	3,270	-5.7	15,125	14,553	+3.9
Denmark	9,873	5,659	+74.5	1,723	3,430	-49.8	2,721	1,355	+100.8	0	1	-100.0	3,779	3,839	-1.6	1,091	931	+17.2	19,187	15,215	+26.1
Estonia	139	44	+215.9	39	23	+69.6	853	419	+103.6	9	3	+200.0	496	475	+4.4	277	181	+53.0	1,813	1,145	+58.3
Finland	2,103	1,843	+14.1	1,503	1,133	+32.7	1,215	1,672	-27.3	16	44	-63.6	689	1,141	-39.6	274	354	-22.6	5,800	6,187	-6.3
France	37,355	24,944	+49.8	17,058	14,544	+17.3	48,138	36,294	+32.6	5,015	4,924	+1.8	56,700	55,810	+1.6	16,739	21,511	-22.2	181,005	158,027	+14.5
Germany	54,654	104,325	-47.6	17,894	69,801	-74.4	55,687	40,359	+38.0	1,351	1,383	-2.3	74,894	64,525	+16.1	37,403	33,925	+10.3	241,883	314,318	-23.0
Greece	577	310	+86.1	666	515	+29.3	3,100	1,550	+100.0	332	274	+21.2	2,912	2,612	+11.5	653	1,225	-46.7	8,240	6,486	+27.0
Hungary	424	378	+12.2	420	398	+5.5	3,874	3,997	-3.1	37	100	-63.0	2,195	2,214	-0.9	1,036	914	+13.3	7,986	8,001	-0.2
Ireland	199	88	+126.1	45	7	+542.9	56	27	+107.4	0	0		10	37	-73.0	35	50	-30.0	345	209	+65.1
Italy	6,806	4,520	+50.6	4,482	5,119	-12.4	38,855	36,662	+6.0	10,247	10,532	-2.7	33,820	27,073	+24.9	16,901	21,055	-19.7	111,111	104,961	+5.9
Latvia	126	107	+17.8	28	9	+211.1	436	285	+53.0	19	32	-40.6	606	514	+17.9	193	236	-18.2	1,408	1,183	+19.0
Lithuania	176	99	+77.8	0	0		884	635	+39.2	0	0		544	583	-6.7	153	128	+19.5	1,757	1,445	+21.6
Luxembourg	826	603	+37.0	368	297	+23.9	646	565	+14.3	0	0		954	1,072	-11.0	554	584	-5.1	3,348	3,121	+7.3
Malta	84	81	+3.7	56	79	-29.1	96	73	+31.5	0	1	-100.0	189	165	+14.5	45	34	+32.4	470	433	+8.5
Netherlands	11,125	13,571	-18.0	2,323	2,059	+12.8	7,031	5,652	+24.4	311	240	+29.6	5,586	9,072	-38.4	201	224	-10.3	26,572	30,818	-13.8
Poland	1,711	1,227	+39.4	1,281	933	+37.3	17,453	13,282	+31.4	1,301	1,177	+10.5	15,896	16,381	-3.0	4,475	3,872	+15.6	42,117	36,872	+14.2
Portugal	3,957	2,130	+85.8	2,686	1,852	+45.0	1,997	1,677	+19.1	1,324	929	+42.5	4,909	5,886	-16.6	1,762	2,497	-29.4	16,635	14,971	+11.1
Romania	1,279	2,278	-43.9	0	0		3,789	2,973	+27.4	1,121	1,492	-24.9	3,693	4,322	-14.6	1,491	1,372	+8.7	11,373	12,437	-8.6
Slovakia	205	154	+33.1	185	175	+5.7	1,583	1,577	+0.4	117	159	-26.4	2,234	3,385	-34.0	1,004	999	+0.5	5,328	6,449	-17.4
Slovenia	338	229	+47.6	51	29	+75.9	309	223	+38.6	21	44	-52.3	1,624	1,511	+7.5	462	489	-5.5	2,805	2,525	+11.1
Spain	5,896	3,405	+73.2	6,546	4,634	+41.3	27,924	22,463	+24.3	3,062	1,822	+68.1	29,422	29,450	-0.1	8,922	12,136	-26.5	81,772	73,910	+10.6
Sweden	11,510	18,205	-36.8	7,064	8,259	-14.5	2,235	2,019	+10.7	474	372	+27.4	6,110	4,244	+44.0	2,043	2,377	-14.1	29,436	35,476	-17.0
EUROPEAN UNION	160,700	193,271	-16.9	71,546	119,553	-40.2	229,567	182,140	+26.0	25,504	24,297	+5.0	274,477	261,126	+5.1	105,258	115,854	-9.1	867,052	896,241	-3.3
Iceland	1,242	916	+35.6	59	216	-72.7	46	161	-71.4	0	0		23	60	-61.7	82	97	-15.5	1,452	1,450	+0.1
Norway	8,957	32,712	-72.6	1,954	3,180	-38.6	709	2,073	-65.8	0	1	-100.0	183	558	-67.2	380	971	-60.9	12,183	39,495	-69.2
Switzerland	7,240	6,859	+5.6	2,782	1,700	+63.6	7,074	5,727	+23.5	4	19	-78.9	7,580	8,112	-6.6	2,268	2,320	-2.2	26,948	24,737	+8.9
EFTA	17,439	40,487	-56.9	4,795	5,096	-5.9	7,829	7,961	-1.7	4	20	-80.0	7,786	8,730	-10.8	2,730	3,388	-19.4	40,583	65,682	-38.2
United Kingdom	27,841	42,285	-34.2	12,162	8,367	+45.4	41,838	31,714	+31.9	0	0		54,360	42,090	+29.2	4,891	4,006	+22.1	141,092	128,462	+9.8
EU + EFTA + UK	205,980	276,043	-25.4	88,503	133,016	-33.5	279,234	221,815	+25.9	25,508	24,317	+4.9	336,623	311,946	+7.9	112,879	123,248	-8.4	1,048,727	1,090,385	-3.8

¹ Includes full and mild hybrids

² Includes fuel-cell electric vehicles, natural gas vehicles, LPG, E85/ethanol, and other fuels



NEW CAR REGISTRATIONS BY MARKET AND POWER SOURCE

YEAR TO DATE

	BATTERY ELECTRIC			PLUG-IN HYBRID			HYBRID ELECTRIC ¹			OTHERS ²			PETROL			DIESEL			TOTAL		
	Jan-Dec 2023	Jan-Dec 2022	% change 23/22	Jan-Dec 2023	Jan-Dec 2022	% change 23/22	Jan-Dec 2023	Jan-Dec 2022	% change 23/22	Jan-Dec 2023	Jan-Dec 2022	% change 23/22	Jan-Dec 2023	Jan-Dec 2022	% change 23/22	Jan-Dec 2023	Jan-Dec 2022	% change 23/22	Jan-Dec 2023	Jan-Dec 2022	% change 23/22
Austria	47,621	34,165	+39.4	16,956	13,268	+27.8	50,630	40,858	+23.9	21	74	-71.6	77,354	78,567	-1.5	46,568	48,115	-3.2	239,150	215,047	+11.2
Belgium	93,285	37,619	+148.0	100,308	59,269	+69.2	36,781	27,428	+34.1	3,593	3,012	+19.3	200,994	178,989	+12.3	41,714	59,986	-30.5	476,675	366,303	+30.1
Bulgaria	1,816	828	+119.3	355	141	+151.8	693	386	+79.5	28	21	+33.3	28,800	21,974	+31.1	6,032	5,330	+13.2	37,724	28,680	+31.5
Croatia	1,637	1,369	+19.6	992	836	+18.7	12,875	8,174	+57.5	1,722	1,810	-4.9	28,639	22,589	+26.8	11,829	9,150	+29.3	57,694	43,928	+31.3
Cyprus	788	365	+115.9	511	231	+121.2	5,633	3,926	+43.5	0	1	-100.0	7,360	6,561	+12.2	448	544	-17.6	14,740	11,628	+26.8
Czechia	6,700	3,944	+69.9	5,251	3,447	+52.3	40,288	28,213	+42.8	4,031	4,892	-17.6	115,051	106,597	+7.9	50,098	44,991	+11.4	221,419	192,084	+15.3
Denmark	62,759	30,822	+103.6	17,283	26,440	-34.6	30,266	28,254	+7.1	1	7	-85.7	54,357	52,655	+3.2	8,132	10,104	-19.5	172,798	148,282	+16.5
Estonia	1,445	687	+110.3	560	426	+31.5	9,067	6,747	+34.4	66	285	-76.8	8,846	8,970	-1.4	2,836	3,311	-14.3	22,820	20,426	+11.7
Finland	29,535	14,530	+103.3	18,087	16,171	+11.8	22,376	25,710	-13.0	470	622	-24.4	12,910	19,244	-32.9	4,124	5,418	-23.9	87,502	81,695	+7.1
France	298,219	202,929	+47.0	162,950	126,547	+28.8	432,299	332,669	+29.9	67,945	58,904	+15.3	641,582	568,881	+12.8	171,728	239,105	-28.2	1,774,723	1,529,035	+16.1
Germany	524,219	470,559	+11.4	175,724	362,093	-51.5	664,580	465,227	+42.9	14,845	17,759	-16.4	978,660	863,445	+13.3	486,581	472,274	+3.0	2,844,609	2,651,357	+7.3
Greece	6,379	2,827	+125.6	8,826	5,493	+60.7	41,560	29,019	+43.2	3,773	3,679	+2.6	56,293	47,151	+19.4	17,653	17,114	+3.1	134,484	105,283	+27.7
Hungary	5,799	4,709	+23.1	5,542	4,876	+13.7	45,022	42,498	+5.9	562	896	-37.3	37,752	44,279	-14.7	13,043	14,266	-8.6	107,720	111,524	-3.4
Ireland	22,789	15,678	+45.4	10,382	7,678	+35.2	25,039	21,252	+17.8	0	140	-100.0	36,852	32,469	+13.5	27,248	28,181	-3.3	122,310	105,398	+16.0
Italy	66,265	49,169	+34.8	69,008	64,632	+6.8	565,551	450,938	+25.4	143,914	128,754	+11.8	447,298	365,465	+22.4	273,295	257,968	+5.9	1,565,331	1,316,926	+18.9
Latvia	1,692	1,073	+57.7	363	295	+23.1	5,567	4,358	+27.7	341	339	+0.6	8,147	7,907	+3.0	2,973	2,852	+4.2	19,083	16,824	+13.4
Lithuania	2,060	1,350	+52.6	0	0		11,763	9,749	+20.7	1	1	+0.0	10,481	11,522	-9.0	3,223	2,874	+12.1	27,528	25,496	+8.0
Luxembourg	11,052	6,393	+72.9	4,804	3,847	+24.9	9,471	8,035	+17.9	0	2	-100.0	16,344	14,581	+12.1	7,480	9,236	-19.0	49,151	42,094	+16.8
Malta	1,248	984	+26.8	950	1,234	-23.0	1,557	1,150	+35.4	2	8	-75.0	2,756	2,642	+4.3	687	391	+75.7	7,200	6,409	+12.3
Netherlands	113,981	73,250	+55.6	47,082	34,742	+35.5	90,070	77,651	+16.0	2,401	2,391	+0.4	112,291	119,403	-6.0	3,966	4,638	-14.5	369,791	312,075	+18.5
Poland	17,078	11,291	+51.3	13,171	10,443	+26.1	187,293	138,995	+34.7	12,596	12,287	+2.5	198,064	200,757	-1.3	46,830	45,976	+1.9	475,032	419,749	+13.2
Portugal	36,390	18,028	+101.9	27,146	16,105	+68.6	28,859	24,147	+19.5	11,211	5,452	+105.6	72,030	65,516	+9.9	23,987	28,047	-14.5	199,623	157,295	+26.9
Romania	15,368	11,638	+32.1	0	0		44,217	34,410	+28.5	17,669	13,566	+30.2	51,035	53,302	-4.3	16,322	16,412	-0.5	144,611	129,328	+11.8
Slovakia	2,346	1,390	+68.8	2,997	1,556	+92.6	24,183	17,355	+39.3	1,812	1,699	+6.7	41,412	43,903	-5.674	15,253	12,938	+17.9	88,003	78,841	+11.6
Slovenia	4,330	2,293	+88.8	1,044	602	+73.4	4,903	6,275	-21.9	503	699	-28.0	29,188	27,491	+6.2	8,841	8,979	-1.5	48,809	46,339	+5.3
Spain	51,612	30,521	+69.1	62,164	47,791	+30.1	302,845	239,672	+26.4	26,343	14,935	+76.4	387,749	340,863	+13.8	118,646	139,594	-15.0	949,359	813,376	+16.7
Sweden	112,208	95,033	+18.1	61,024	66,614	-8.4	23,575	25,512	-7.6	6,788	4,779	+42.0	62,401	63,003	-1.0	23,831	33,146	-28.1	289,827	288,087	+0.6
EUROPEAN UNION	1,538,621	1,123,444	+37.0	813,480	874,777	-7.0	2,716,963	2,098,608	+29.5	320,638	277,014	+15.7	3,724,646	3,368,726	+10.6	1,433,368	1,520,940	-5.8	10,547,716	9,263,509	+13.9
Iceland	8,781	5,566	+57.8	1,756	3,752	-53.2	2,891	2,987	-3.2	3	0		1,835	1,985	-7.6	2,275	2,385	-4.6	17,541	16,675	+5.2
Norway	104,587	138,254	-24.4	10,170	16,121	-36.9	7,584	10,159	-25.3	2	27	-92.6	1,493	4,333	-65.5	3,119	5,427	-42.5	126,955	174,321	-27.2
Switzerland	52,728	40,173	+31.3	23,220	18,355	+26.5	68,830	56,107	+22.7	72	198	-63.6	83,866	84,815	-1.1	23,499	26,286	-10.6	252,215	225,934	+11.6
EFTA	166,096	183,993	-9.7	35,146	38,228	-8.1	79,305	69,253	+14.5	77	225	-65.8	87,194	91,133	-4.3	28,893	34,098	-15.3	396,711	416,930	-4.8
United Kingdom	314,684	267,204	+17.8	141,311	101,414	+39.3	601,071	479,992	+25.2	0	0		774,487	682,472	+13.5	71,501	82,981	-13.8	1,903,054	1,614,063	+17.9
EU + EFTA + UK	2,019,401	1,574,641	+28.2	989,937	1,014,419	-2.4	3,397,339	2,647,853	+28.3	320,715	277,239	+15.7	4,586,327	4,142,331	+10.7	1,533,762	1,638,019	-6.4	12,847,481	11,294,502	+13.7

¹ Includes full and mild hybrids

² Includes fuel-cell electric vehicles, natural gas vehicles, LPG, E85/ethanol, and other fuels

NEW CAR REGISTRATIONS BY MANUFACTURER

EUROPEAN UNION (EU)

	DECEMBER					JANUARY-DECEMBER				
	% share ¹		Units		% change	% share ¹		Units		% change
	2023	2022	2023	2022	23/22	2023	2022	2023	2022	23/22
Volkswagen Group	26.1	25.0	226,397	223,888	+1.1	26.1	25.2	2,753,053	2,332,715	+18.0
Volkswagen	11.4	11.3	99,123	101,152	-2.0	10.9	11.1	1,149,741	1,028,632	+11.8
Skoda	5.3	4.4	45,948	39,452	+16.5	5.5	5.0	580,729	461,769	+25.8
Audi	5.1	5.4	44,225	48,120	-8.1	5.4	5.1	570,455	476,073	+19.8
Seat	1.9	1.5	16,235	13,245	+22.6	2.0	1.9	209,675	176,776	+18.6
Cupra	1.9	1.6	16,195	14,394	+12.5	1.6	1.3	166,515	121,155	+37.4
Porsche	0.5	0.8	4,302	7,163	-39.9	0.7	0.7	69,690	62,455	+11.6
Others ²	0.0	0.0	369	362	+1.8	0.1	0.1	6,249	5,855	+6.7
Stellantis	14.0	16.7	121,150	149,944	-19.2	17.8	19.7	1,880,083	1,827,343	+2.9
Peugeot	4.0	4.8	35,115	43,038	-18.4	5.4	6.0	569,509	557,043	+2.2
Fiat ³	2.8	3.3	24,258	29,978	-19.1	3.4	4.0	358,867	368,941	-2.7
Opel/Vauxhall	2.8	3.3	24,292	29,596	-17.9	3.3	3.7	351,848	338,529	+3.9
Citroen	2.2	2.7	19,378	23,894	-18.9	3.2	3.7	334,571	341,515	-2.0
Jeep	1.0	1.3	8,758	11,350	-22.8	1.1	1.1	120,734	98,463	+22.6
Alfa Romeo	0.4	0.4	3,242	3,800	-14.7	0.4	0.3	46,997	30,062	+56.3
DS	0.3	0.5	2,652	4,884	-45.7	0.4	0.5	45,246	45,581	-0.7
Lancia/Chrysler	0.3	0.3	3,013	2,593	+16.2	0.4	0.4	44,802	41,073	+9.1
Others ⁴	0.1	0.1	442	811	-45.5	0.1	0.1	7,509	6,136	+22.4
Renault Group	11.9	12.1	103,340	108,254	-4.5	10.9	10.6	1,152,230	985,248	+16.9
Renault	7.1	6.8	61,566	61,217	+0.6	6.0	5.9	629,093	541,946	+16.1
Dacia	4.7	5.2	41,098	46,606	-11.8	4.9	4.8	519,547	440,429	+18.0
Alpine	0.1	0.0	676	431	+56.8	0.0	0.0	3,590	2,873	+25.0
Hyundai Group	7.6	6.9	66,138	62,118	+6.5	8.4	9.2	885,626	849,546	+4.2
Kia	3.5	3.2	29,938	28,875	+3.7	4.3	4.6	453,393	429,912	+5.5
Hyundai	4.2	3.7	36,200	33,243	+8.9	4.1	4.5	432,233	419,634	+3.0
Toyota Group	6.8	6.3	58,797	56,879	+3.4	6.9	7.2	728,727	662,800	+9.9
Toyota	6.3	6.0	54,882	53,817	+2.0	6.5	6.9	686,705	635,978	+8.0
Lexus	0.5	0.3	3,915	3,062	+27.9	0.4	0.3	42,022	26,822	+56.7
BMW Group	8.3	7.2	71,588	64,912	+10.3	6.9	6.8	722,767	625,991	+15.5
BMW	6.8	5.8	59,022	52,216	+13.0	5.6	5.4	589,682	504,707	+16.8
Mini	1.4	1.4	12,566	12,696	-1.0	1.3	1.3	133,086	121,284	+9.7
Mercedes-Benz	6.9	6.9	59,813	62,288	-4.0	5.7	5.9	597,525	549,179	+8.8
Mercedes	6.6	6.6	56,884	59,596	-4.6	5.4	5.7	570,591	529,288	+7.8
Smart	0.3	0.3	2,929	2,692	+8.8	0.3	0.2	26,934	19,891	+35.4
Ford	2.9	3.6	25,379	32,264	-21.3	3.4	4.1	362,805	380,289	-4.6
Tesla	3.5	3.6	30,055	32,269	-6.9	2.6	1.6	279,042	147,457	+89.2
Volvo Cars	2.8	2.8	24,256	25,450	-4.7	2.1	2.1	219,712	191,618	+14.7
Nissan	1.9	1.6	16,672	14,731	+13.2	1.9	1.7	195,569	155,444	+25.8
Suzuki	1.5	1.2	12,785	10,443	+22.4	1.5	1.2	154,948	108,013	+43.5
Mazda	1.4	1.3	12,188	11,644	+4.7	1.4	1.2	145,567	108,330	+34.4
Jaguar Land Rover Group	0.6	0.5	5,220	4,745	+10.0	0.7	0.6	69,241	58,523	+18.3
Land Rover	0.5	0.4	4,568	3,876	+17.9	0.6	0.5	58,987	46,549	+26.7
Jaguar	0.1	0.1	652	869	-25.0	0.1	0.1	10,254	11,974	-14.4
Mitsubishi	0.4	0.8	3,887	7,367	-47.2	0.4	0.6	40,532	54,280	-25.3
Honda	0.3	0.3	2,889	2,543	+13.6	0.3	0.4	32,912	39,967	-17.7

¹ ACEA estimation based on total by market

² Bentley, Bugatti, Lamborghini, and MAN

³ Includes Abarth

⁴ Dodge, Maserati, and RAM

NEW CAR REGISTRATIONS BY MANUFACTURER

EU + EFTA + UK

	DECEMBER					JANUARY-DECEMBER				
	% share ¹		Units		% change	% share ¹		Units		% change
	2023	2022	2023	2022	23/22	2023	2022	2023	2022	23/22
Volkswagen Group	26.0	25.2	273,176	274,671	-0.5	25.9	24.8	3,324,705	2,804,700	+18.5
Volkswagen	11.1	11.2	116,075	122,226	-5.0	10.6	10.7	1,357,139	1,209,665	+12.2
Audi	5.4	5.6	56,272	61,180	-8.0	5.7	5.4	733,176	614,900	+19.2
Skoda	5.1	4.4	53,906	47,524	+13.4	5.3	4.8	680,153	538,569	+26.3
Seat	1.9	1.4	20,135	15,721	+28.1	1.9	1.8	247,144	204,334	+21.0
Cupra	1.9	1.5	19,443	16,083	+20.9	1.6	1.3	199,274	141,430	+40.9
Porsche	0.7	1.0	6,840	11,445	-40.2	0.8	0.8	99,046	87,387	+13.3
Others ²	0.0	0.0	503	492	+2.3	0.1	0.1	8,772	8,415	+4.2
Stellantis	13.0	14.7	136,016	159,793	-14.9	16.6	18.2	2,128,625	2,052,722	+3.7
Peugeot	3.7	4.2	38,652	45,271	-14.6	5.0	5.5	639,848	619,517	+3.3
Opel/Vauxhall	3.0	3.1	30,948	33,399	-7.3	3.6	3.8	458,992	428,540	+7.1
Fiat ³	2.4	2.9	25,522	31,354	-18.6	3.0	3.5	381,026	394,507	-3.4
Citroen	2.1	2.3	21,884	25,269	-13.4	2.9	3.3	369,750	375,519	-1.5
Jeep	0.9	1.1	9,212	11,868	-22.4	1.0	0.9	126,655	103,281	+22.6
Alfa Romeo	0.3	0.4	3,459	4,025	-14.1	0.4	0.3	50,088	32,928	+52.1
DS	0.3	0.5	2,784	5,041	-44.8	0.4	0.4	48,444	49,997	-3.1
Lancia/Chrysler	0.3	0.2	3,018	2,605	+15.9	0.3	0.4	44,815	41,104	+9.0
Others ⁴	0.1	0.1	537	961	-44.1	0.1	0.1	9,007	7,329	+22.9
Renault Group	10.6	10.6	111,635	116,022	-3.8	9.7	9.4	1,242,293	1,062,259	+16.9
Renault	6.3	6.2	65,744	67,247	-2.2	5.3	5.2	681,023	583,227	+16.8
Dacia	4.3	4.4	45,184	48,308	-6.5	4.3	4.2	557,253	475,748	+17.1
Alpine	0.1	0.0	707	467	+51.4	0.0	0.0	4,017	3,284	+22.3
Hyundai Group	7.3	6.7	77,059	73,323	+5.1	8.6	9.4	1,106,467	1,060,955	+4.3
Kia	3.3	3.0	34,252	33,251	+3.0	4.5	4.8	572,297	542,852	+5.4
Hyundai	4.1	3.7	42,807	40,072	+6.8	4.2	4.6	534,170	518,103	+3.1
BMW Group	8.6	7.9	90,662	85,804	+5.7	7.1	7.3	913,955	819,044	+11.6
BMW	6.9	6.2	72,444	67,647	+7.1	5.7	5.7	728,991	647,464	+12.6
Mini	1.7	1.7	18,219	18,157	+0.3	1.4	1.5	184,964	171,580	+7.8
Toyota Group	6.8	6.3	71,449	69,236	+3.2	6.9	7.1	888,770	806,327	+10.2
Toyota	6.3	5.9	65,637	64,178	+2.3	6.4	6.8	828,484	767,068	+8.0
Lexus	0.6	0.5	5,812	5,058	+14.9	0.5	0.3	60,286	39,259	+53.6
Mercedes-Benz	6.7	6.4	70,223	69,864	+0.5	5.5	5.8	710,433	656,118	+8.3
Mercedes	6.4	6.2	67,144	67,075	+0.1	5.3	5.6	682,498	634,763	+7.5
Smart	0.3	0.3	3,079	2,789	+10.4	0.2	0.2	27,935	21,355	+30.8
Ford	3.4	3.8	35,318	41,775	-15.5	4.0	4.6	518,371	516,509	+0.4
Tesla	3.7	5.1	38,973	55,859	-30.2	2.9	2.1	366,326	233,403	+56.9
Nissan	2.4	2.2	25,041	23,656	+5.9	2.3	2.1	293,476	238,335	+23.1
Volvo Cars	2.9	3.1	30,478	33,976	-10.3	2.2	2.2	287,150	247,306	+16.1
Suzuki	1.5	1.1	15,219	12,401	+22.7	1.5	1.2	187,344	132,311	+41.6
Mazda	1.4	1.3	14,748	14,466	+1.9	1.4	1.2	182,532	140,225	+30.2
Jaguar Land Rover Group	1.1	0.8	11,598	8,788	+32.0	1.1	1.1	145,490	119,892	+21.4
Land Rover	0.9	0.6	9,853	6,936	+42.1	0.9	0.8	120,588	94,893	+27.1
Jaguar	0.2	0.2	1,745	1,852	-5.8	0.2	0.2	24,902	24,999	-0.4
Honda	0.4	0.3	4,477	3,443	+30.0	0.5	0.6	60,606	67,188	-9.8
Mitsubishi	0.4	0.7	4,227	7,628	-44.6	0.3	0.5	42,823	57,146	-25.1

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² Bentley, Bugatti, Lamborghini, and MAN

³ Includes Abarth

⁴ Dodge, Maserati, and RAM